

WHAT MAKES NETMOTION MOBILITY DIFFERENT?

KEY POINTS FOR COMPARISON

NetMotion Mobility® Mobile VPN resolves the unique challenges of mobile environments. Built specifically for a highly mobile workforce, it provides seamless and persistent connections no matter what combination of networks are used. It is the industry’s leading mobile VPN for a reason: it provides the highest level of functionality, features and security on the market.



ELEMENT	WHAT MAKES MOBILITY DIFFERENT
Technology Leadership	<p>Mobility solves the fundamental problem of poor application performance in mobile environments. Over the past decade, our innovative approach and ability to adapt to changing technologies has helped organizations throughout the world achieve greater success in their mobile deployments.</p> <p>Mobility was the first mobile VPN with traffic shaping, link optimization, policy management, network access control and analytics.</p>
Market Leadership	<p>According to a recent research study from analyst firm Frost & Sullivan, Mobility has the largest share of the mobile VPN market (16.5%). Mobility has more than twice the share of the majority of Mobile VPN players, including Radio IP, SmithMicro, Columbitech, Birdstep, Check Point, NCP and IBM.</p>
Customer Satisfaction & Market Share	<p>96% of all Mobility customers renew their licenses every year.</p> <p>And in satisfaction surveys, 99% of customers say they Strongly Agree or Agree that “Mobility provides good value”.</p> <p>Over 670,000 workers in more than 2,400 organizations use Mobility. The reason is simple: Mobility works exactly the way it needs to, and continues to deliver what customers need to increase the business value of their mobile deployments.</p>
Management Console & Policy Management	<p>Mobility not only helps mobile workers do more every day, but it also provides IT administrators with a unique and robust management console. The console provides a level of command and control no other mobile VPN offers, including role-based access control to the management console itself, an Analytics Module, a Network Access Control module and an innovative Policy Management module which allows administrators to create policies that are tailored to the needs of each individual user that take advantage of the unique capabilities of each platform they use. Do other VPNs control all this?</p> <ul style="list-style-type: none"> • Bandwidth usage • Access to individual hosts/networks/subnets by specific applications/devices/users • Network protocols allowed on a specific network • Priority for traffic, based on applications and networks used
Network Aware Traffic Control	<p>Mobility policies adapt to the type of network so that inappropriate traffic doesn’t flow over expensive or slow networks. Others have some policy capabilities, but it’s not necessarily network-aware -- it’s either on or off. Mobility controls costs for expensive bandwidth, and keep inappropriate traffic from running over slow networks that bog down the device and drain productivity.</p>

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Supported Networks	Mobility isn't tied to a specific type of network equipment, or a specific type of network. If you're using TCP/IP networks, then Mobility will work on them.
Traffic Shaping	Because Mobility controls all the traffic end-to-end, its Quality of Service capability, giving priority to specific applications, doesn't rely on support from the network operators. It works across any combination of networks, 2G, 3G or 4G, and includes next-generation LTE networks, whether public or private.
Technical Disclosure	Others say they have application persistence, single sign-on or security capabilities, but it's not clear how well it works and they don't publish the specifics. Ask for documentation. NetMotion Wireless openly publishes technical documents about how Mobility works.
Common Criteria EAL4+ Certification	Mobility received this internationally recognized certification for security and capabilities at the highest level available for a software product. Nobody other than Cisco has achieved it.
Business Results (ROI)	<p>Customers don't just say that we resolved their problems with their mobile environments. They say that we radically changed the value of their mobile environments and produced real ROI for their organizations.</p> <p>Reduction in support costs "Before the NetMotion Mobility pilot we were facing 90-plus trouble tickets a month. At the end of six months, we were down to almost nothing." – <i>Allina Homecare</i></p> <p>Increased productivity Reliable access directly from customer sites gives each mobile sales manager an extra hour per day to spend in the field — a total of 1.1 million more hours of productive selling time with customers. – <i>US Foods</i></p> <p>Overall improvements and cost reductions AT&T reported a 1.8 times increase in jobs performed per day, a 54% decrease in overtime and a 43% reduction in expenses. – <i>AT&T</i></p>
Trial Offer	Mobility simply works. But you don't need to take our word for it. You can try it for free, for 30 days without obligation, in a test environment or actual production. Try it against your current VPN and test the difference.
Extensive Platform Support	<p>Mobility has extensive platform support, working on the majority of widely-used mobile operating systems. Mobility fully supports Windows operating systems, including Windows XP, 7 and 8, and Windows Pro Tablets, as well as all Android devices with Android 4.0 and above. Mobility also offers an OpenVPN solution to provide basic connectivity for Mac, Linux, and iOS devices.</p> <p style="text-align: right;">    </p>